

2026 B³ Buffet Building Blocks® SPIFF Program

Earn SPIFF rewards on every new installation or conversion that meets the following criteria:

B³ Buffet Building Blocks®	For all new installations or conversions of B³ Buffet Building Blocks® Arctic, Asheville, Bamboo, Coppered Link, Dots, Metroweave®, Patina, ROOT®, Twist, and Zig Zag collections with a minimum value of \$3,500 (Dealer Net), earn 10% of the total value (Dealer Net) of the B³ Buffet Building Blocks® items on the purchase order.
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National accounts, custom projects and large orders that incorporate deviated pricing beyond normal discounts may be excluded. Please contact your FOH® Sales Manager if you have any questions on the eligibility of a project. Projects for which a SPIFF will be submitted must be approved by FOH® prior to receipt of purchase order. Only a member of FOH® Management is authorized to approve any SPIFF and should be contacted to receive approval prior to finalization of project. Only new installations are eligible for the SPIFF program. Reorders on previously installed items are not eligible. The original purchase order number and FOH® invoice number must be filled out on this form. Offer valid from 12/1/2025 – 12/31/2026. Completed form must be submitted within 90 days of dealer invoice. Please allow 4-6 weeks for processing.

SPIFF eligible for payment after order has shipped complete and FOH® invoice has been processed and paid.
Any returns may result in reversal of SPIFF payment.

Name of Property:		Address:		
Contact Person:		City:		
Phone:		State:		Zip:
Date of New Installation:				
Dealer/Distributor:			Check mailed to:	
Salesperson:			Address:	
Check payable to:			City:	
If payable to a Salesperson, does FOH® have your W-9 on file?		State:		Zip:
If not, please attach a W-9 to your submission.				
DSR Name:			Customer PO#:	
DSR Phone:			FOH® Invoice#:	
DSR Email:				

Form 1099 required on all payments to an individual. All fields must be filled out in order for form to be processed.

PLEASE EMAIL COMPLETED FORM TO SUPPORT@FOH.CC OR FAX TO 305.757.7941

For FOH® use, please do not fill in.

Amount Eligible:		FOH® Sales Manger:	
FOH® Sales Rep:		Credit Memo:	
1099 on File:		Check Number:	
Notes:			



info@foh.cc

+1.305.757.7940

fohworldwide.com

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